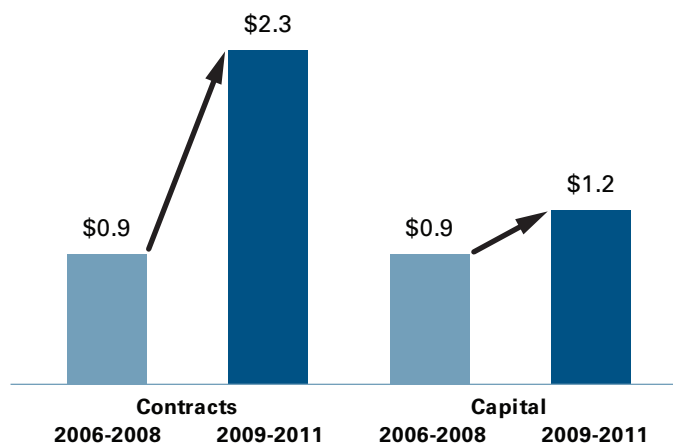


Hispanic American Business Overview

In FY2011, MBDA assisted Hispanic American-owned businesses with gaining access to \$979 million in contracts and capital. This represents a 17 percent increase over FY2010 levels. During the 3-year period of the Obama Administration, MBDA assisted 5,192 Hispanic American-owned businesses in obtaining \$3.5 billion in contracts and capital—an outstanding 92 percent increase over the prior 3-year period.

**Hispanic American-Owned Businesses
 Combined Contracts and Capital**
3-Year Growth Rate: 92%
(Dollars in Billions)



With an average contract size of \$2.4 million for Hispanic American-owned businesses, MBDA has worked hard to help these firms grow.

Hispanic American-owned businesses are concentrated in the following industry sectors:

- construction
- administration and support
- waste management and remediation services
- healthcare and social assistance

These sectors represent 39 percent of all Hispanic American-owned businesses.

MBDA and our national network of business centers have participated in a substantial number of Hispanic American business outreach events including events sponsored by the White House, chambers of commerce, and local business entities. In addition, the Hispanic American business community is represented by the following executives on the National Advisory Council on Minority Business Enterprise:

Anthony Jimenez, *President & CEO*
 Micro Tech

Jose Mas, *CEO*
 MasTec, Inc.

Javier Palomarez, *President & CEO*
 U.S. Hispanic Chamber of Commerce

Elizabeth Plaza, *President*
 Pharma Bio-Serv, Inc.

Ed Sanchez, *Chairman & CEO*
 Lopez Foods, Inc.

David Segura, *CEO*
 Vision IT, Inc.

