

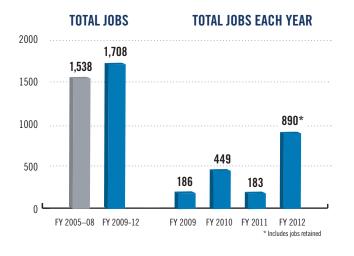
 Atlanta MBDA Business Center 75 5th Street, NW Suite 300 Atlanta, GA 30308

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## MBDA Helps to Advance Healthcare IT Services in Atlanta

In FY 2012, the Atlanta MBDA Business Center, which specializes in healthcare IT and advanced manufacturing, provided an array of consulting services to ENVIRO AgScience, Inc. Extensive work in the areas of strategic planning, project management, bid preparation, and succession planning helped ENVIRO strengthen its successful construction division by adding prime contracting and general construction services. As a result of this consulting and MBDA's recommendation to become 8(a) certified, ENVIRO secured contracts with the U.S. Army valued at over \$12 million, saving dozens of jobs previously slated for elimination.

"While we use consultants for business development, we have found the Atlanta MBDA Business Center to be the most reliable, dependable, and cost efficient. They have become an integral part of our team, bringing the resources and expertise our company needs to grow to the next level," said Dr. Louis Lynn, President and CEO.



**890**<sup>†</sup> Fy 2012 JOBS CREATED AND RETAINED

# **\$62 MILLION** IN CONTRACTS AND CAPITAL

## **GEORGIA EXPORTERS**<sup>G</sup>

	NUMBER OF FIRMS	FIRMS WITH Exports
Minority-Owned	263,356	3.1%
Non-Minority-Owned	603,039	3.9%

#### **TOP DESTINATIONS FOR GEORGIA EXPORTS<sup>H</sup>**



Georgia is home to 14 Fortune 500 corporations, including Home Depot, UPS, Coca Cola and Delta Airlines, with **\$35.9 BILLION** in exports.<sup>1</sup>

## FY 2012 Georgia Performance At-A-Glance

	Total Awards	\$61,584,625
	Contracts	\$48,091,675
<b>S</b>	Capital	\$13,492,950
	Total Jobs Created and Retained	890

## MINORITY BUSINESS COMMUNITY AT-A-GLANCE<sup>A</sup>

BUSINESS OWNER	NUMBER OF FIRMS	GROSS RECEIPTS (\$1000S)	AVERAGE GROSS RECEIPTS	PAID EMPLOYEES
African American	183,864	\$ 8,886,536	\$ 48,332	54,676
American Indian & Alaska Native	5,975	875,556	146,537	6,098
Asian American	46,222	14,619,538	316,290	82,186
Native Hawaiian & Pacific Islander	1,145	134,506	117,472	918
Hispanic American	32,574	5,964,841	183,117	25,874
All Minority	263,356	30,321,985	115,137	168,430

## MBDA CLIENT ASSISTANCE BY SECTOR

	PRIVATE SECTOR	FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT	NOT DISCLOSED	TOTAL
Dollar Value of Contracts	\$ 12,355,212	\$ 30,901,954	\$ 1,097,084	\$ 3,737,425	_	\$ 48,091,675
Dollar Value of Capital	11,992,950	\$750,000	-	_	750,000	\$ 13,492,950
Number of Contracts	27	20	2	4	_	53
Number of Capital Transactions	4	2	_	_	1	7
TOTAL TRANSACTIONS	31	22	2	4	1	60

### **MBDA CLIENT ASSISTANCE BY INDUSTRY**

	NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS
Construction	6	\$ 18,280,021
Finance, Insurance & Real Estate	16	77,776
Manufacturing	2	12,700,000
Services	27	27,597,329
Wholesale Trade	9	2,929,500

"As we enter new markets, the Atlanta MBDA Business Center has been our best resource for navigating new opportunities and the local landscape."

> — Dr. Louis Lynn, President and CEO ENVIRO AgScience, Inc.